

PHYSICAL SALES						
January-December 2016						
	National		International		Total	
		eur		eur	packages	eur
Singles					9 547	
previous year					10 662	
change %					-10,5 %	
Vinyl					87 363	
previous year					74 030	
change %					18,0 %	
Cassette					51	
previous year					45	
change %					13,3 %	
CD					1 128 936	
previous year					1 521 714	
change %					-25,8 %	
Mini Disc					0	
previous year					0	
change %					0,0 %	
DVD-Audio					0	
previous year					0	
change %					0,0 %	
SACD					0	
previous year					0	
change %					0,0 %	
Other audio product					5 882	
					105	
TOTAL AUDIO					1 231 779	8 814 687
previous year					1 606 556	12 973 172
change %					-23,3 %	-32,1 %
Blu-ray					1 423	
previous year					3 430	
change %					-58,5 %	
DVD-Video					42 049	
previous year					30 877	
change %					36,2 %	
Other music video product					108	
					0	
TOTAL MUSIC VIDEO					43 580	373 224
previous year					34 307	333 803
change %					27,0 %	11,8 %
TOTAL PHYSICAL SALES	5 328 231		3 859 680		1 275 359	9 187 911
previous year	8 824 791		4 482 184		1 640 863	13 306 975
Index	60,4 %		86,1 %		77,7 %	69,0 %
Ordinary members						8 051 778
Export Baltia (+Sweden)						4 052 145
Classical share of audio + music video sales			Total		euro	% euro
Classical sales					299 320	3,3 %