

<b>PHYSICAL SALES</b>						
<b>December 2013</b>						
	<b>National</b>		<b>International</b>		<b>Total</b>	
		eur		eur	packages	eur
<b>Singles</b>					946	
previous year					1 710	
change %					-44,7 %	
<b>Vinyl</b>					10 104	
previous year					5 537	
change %					82,5 %	
<b>Cassette</b>					0	
previous year					0	
change %					0,0 %	
<b>CD</b>					414 303	
previous year					612 598	
change %					-32,4 %	
<b>Mini Disc</b>					0	
previous year					0	
change %					0,0 %	
<b>DVD-Audio</b>					0	
previous year					0	
change %					0,0 %	
<b>SACD</b>					0	
previous year					0	
change %					0,0 %	
<b>Other audio product</b>					14 105	
					22	
<b>TOTAL AUDIO</b>					<b>439 458</b>	<b>2 774 782</b>
previous year					619 867	4 047 845
change %					-29,1 %	-31,5 %
<b>Blu-ray</b>					844	
previous year					280	
change %					201,4 %	
<b>DVD-Video</b>					6 672	
previous year					9 460	
change %					-29,5 %	
<b>Other music video product</b>					120	
					111	
<b>TOTAL MUSIC VIDEO</b>					<b>7 636</b>	<b>97 103</b>
previous year					9 851	105 319
change %					-22,5 %	-7,8 %
<b>TOTAL PHYSICAL SALES</b>	<b>2 092 417</b>		<b>779 468</b>		<b>447 094</b>	<b>2 871 885</b>
previous year	3 343 743		810 038		629 718	4 153 781
Index	62,6 %		96,2 %		71,0 %	69,1 %
Ordinary members						<b>2 754 291</b>
Export Baltia (+Sweden)						197 484
<b>Classical share of audio + music video sales</b>			Total		euro	% euro
Classical sales					110 877	3,9 %