

CUMULATIVE SALES						
November 2011						
	National		International		Total	
		eur		eur	packages	eur
Singles					3 183	
previous year					36 442	
change %					-91,3 %	
Vinyl					6 087	
previous year					2 052	
change %					196,6 %	
Cassette					0	
previous year					1	
change %					-100,0 %	
CD					519 926	
previous year					541 630	
change %					-4,0 %	
Mini Disc					0	
previous year					0	
change %					0,0 %	
DVD-Audio					0	
previous year					4	
change %					-100,0 %	
SACD					0	
previous year					776	
change %					-100,0 %	
Other audio product					972	
					4	
TOTAL AUDIO					530 168	4 560 374
previous year					580 909	4 382 201
change %					-8,7 %	4,1 %
Blueray					1 169	
previous year					0	
change %					0,0 %	
DVD-Video					12 768	
previous year					28 423	
change %					-55,1 %	
Other music video product					528	
TOTAL MUSIC VIDEO					14 465	147 127
previous year					28 423	312 994
change %					-49,1 %	-53,0 %
TOTAL PHYSICAL SALES	3 317 117		1 390 384		544 633	4 707 501
previous year	3 117 647		1 577 548		609 332	4 695 195
Index	106,4 %		88,1 %		89,4 %	100,3 %
Ordinary members						4 196 482
Export Baltia (+Sweden)						264 060
Classical share of audio + music video sales			Total		euro	% euro
Classical sales					440 842	9,4 %