

| <b>PHYSICAL SALES</b>                               |                  |     |                      |     |                |                  |
|---|------------------|-----|----------------------|-----|----------------|------------------|
| <b>March 2013</b>                                   |                  |     |                      |     |                |                  |
|   | <b>National</b>  |     | <b>International</b> |     | <b>Total</b>   |                  |
|   |                  | eur |                      | eur | packages       | eur              |
| <b>Singles</b>                                      |                  |     |                      |     | 1 182          |                  |
| previous year                                       |                  |     |                      |     | 927            |                  |
| change %  |                  |     |                      |     | 27,5 %         |                  |
| <b>Vinyl</b>  |                  |     |                      |     | 6 368          |                  |
| previous year                                       |                  |     |                      |     | 3 033          |                  |
| change %  |                  |     |                      |     | 110,0 %        |                  |
| <b>Cassette</b>                                     |                  |     |                      |     | 0              |                  |
| previous year                                       |                  |     |                      |     | 0              |                  |
| change %  |                  |     |                      |     | 0,0 %          |                  |
| <b>CD</b>   |                  |     |                      |     | 175 753        |                  |
| previous year                                       |                  |     |                      |     | 333 870        |                  |
| change %  |                  |     |                      |     | -47,4 %        |                  |
| <b>Mini Disc</b>                                    |                  |     |                      |     | 0              |                  |
| previous year                                       |                  |     |                      |     | 0              |                  |
| change %  |                  |     |                      |     | 0,0 %          |                  |
| <b>DVD-Audio</b>                                    |                  |     |                      |     | 0              |                  |
| previous year                                       |                  |     |                      |     | 0              |                  |
| change %  |                  |     |                      |     | 0,0 %          |                  |
| <b>SACD</b>   |                  |     |                      |     | 0              |                  |
| previous year                                       |                  |     |                      |     | 0              |                  |
| change %  |                  |     |                      |     | 0,0 %          |                  |
| <b>Other audio product</b>                          |                  |     |                      |     | 184            |                  |
|   |                  |     |                      |     | 0              |                  |
| <b>TOTAL AUDIO</b>                                  |                  |     |                      |     | <b>183 487</b> | <b>1 684 856</b> |
| previous year                                       |                  |     |                      |     | 337 830        | 2 302 327        |
| change %  |                  |     |                      |     | -45,7 %        | -26,8 %          |
| <b>Blu-ray</b>                                      |                  |     |                      |     | 64             |                  |
| previous year                                       |                  |     |                      |     | 704            |                  |
| change %  |                  |     |                      |     | -90,9 %        |                  |
| <b>DVD-Video</b>                                    |                  |     |                      |     | 27 262         |                  |
| previous year                                       |                  |     |                      |     | 13 788         |                  |
| change %  |                  |     |                      |     | 97,7 %         |                  |
| <b>Other music video product</b>                    |                  |     |                      |     | 139            |                  |
|   |                  |     |                      |     | 424            |                  |
| <b>TOTAL MUSIC VIDEO</b>                            |                  |     |                      |     | <b>27 465</b>  | <b>270 600</b>   |
| previous year                                       |                  |     |                      |     | 14 916         | 120 168          |
| change %  |                  |     |                      |     | 84,1 %         | 125,2 %          |
| <b>TOTAL PHYSICAL SALES</b>                         | <b>1 345 301</b> |     | <b>610 155</b>       |     | <b>210 952</b> | <b>1 955 456</b> |
| previous year                                       | 1 453 004        |     | 972 332              |     | 352 746        | 2 425 336        |
| Index   | 92,6 %           |     | 62,8 %               |     | 59,8 %         | 80,6 %           |
| Ordinary members                                    |                  |     |                      |     |                | <b>1 677 723</b> |
| Export Baltia (+Sweden)                             |                  |     |                      |     |                | 157 272          |
| <b>Classical share of audio + music video sales</b> |                  |     | Total                |     | euro           | % euro           |
| Classical sales                                     |                  |     |                      |     | 115 989        | 5,9 %            |