

CUMULATIVE SALES						
March 2012						
	National		International		Total	
		eur		eur	packages	eur
Singles					927	
previous year					-17 574	
change %					-105,3 %	
Vinyl					3 033	
previous year					6 277	
change %					-51,7 %	
Cassette					0	
previous year					0	
change %					0,0 %	
CD					333 870	
previous year					312 354	
change %					6,9 %	
Mini Disc					0	
previous year					0	
change %					0,0 %	
DVD-Audio					0	
previous year					0	
change %					0,0 %	
SACD					0	
previous year					0	
change %					0,0 %	
Other audio product					739	
					403	
TOTAL AUDIO					338 569	2 315 401
previous year					301 460	2 950 010
change %					12,3 %	-21,5 %
Blu-ray					704	
previous year					213	
change %					230,5 %	
DVD-Video					13 049	
previous year					10 947	
change %					19,2 %	
Other music video product					424	
					658	
TOTAL MUSIC VIDEO					14 177	109 935
previous year					11 818	84 906
change %					20,0 %	29,5 %
TOTAL PHYSICAL SALES	1 453 004		972 332		352 746	2 425 336
previous year	1 965 413		1 077 121		313 278	3 042 534
Index	73,9 %		90,3 %		112,6 %	79,7 %
Ordinary members						2 231 820
Export Baltia (+Sweden)						183 039
Classical share of audio + music video sales			Total		euro	% euro
Classical sales					61 679	2,5 %