

PHYSICAL SALES						
January 2013						
	National		International		Total	
		eur		eur	packages	eur
Singles					-7 600	
previous year					3 047	
change %					-349,4 %	
Vinyl					4 219	
previous year					3 282	
change %					28,5 %	
Cassette					0	
previous year					0	
change %					0,0 %	
CD					153 295	
previous year					186 259	
change %					-17,7 %	
Mini Disc					0	
previous year					0	
change %					0,0 %	
DVD-Audio					0	
previous year					0	
change %					0,0 %	
SACD					0	
previous year					0	
change %					0,0 %	
Other audio product					95	
					3	
TOTAL AUDIO					150 009	1 014 572
previous year					192 591	1 004 680
change %					-22,1 %	1,0 %
Blueray					193	
previous year					379	
change %					-49,1 %	
DVD-Video					2 304	
previous year					7 532	
change %					-69,4 %	
Other music video product					604	
					0	
TOTAL MUSIC VIDEO					3 101	30 554
previous year					7 911	64 984
change %					-60,8 %	-53,0 %
TOTAL PHYSICAL SALES	571 287		473 839		153 110	1 045 126
previous year	575 811		493 853		200 502	1 069 664
Index	99,2 %		95,9 %		76,4 %	97,7 %
Ordinary members						870 966
Export Baltia (+Sweden)						54 684
Classical share of audio + music video sales			Total		euro	% euro
Classical sales					62 866	6,0 %