

PHYSICAL SALES						
January-December 2013						
	National		International		Total	
		eur		eur	packages	eur
Singles					49 834	
previous year					49 520	
change %					0,6 %	
Vinyl					72 480	
previous year					47 811	
change %					51,6 %	
Cassette					0	
previous year					-4	
change %					-100,0 %	
CD					3 524 633	
previous year					4 555 591	
change %					-22,6 %	
Mini Disc					0	
previous year					0	
change %					0,0 %	
DVD-Audio					0	
previous year					0	
change %					0,0 %	
SACD					0	
previous year					0	
change %					0,0 %	
Other audio product					16 803	
					1 017	
TOTAL AUDIO					3 663 750	25 976 883
previous year					4 653 935	29 791 100
change %					-21,3 %	-12,8 %
Blueray					4 695	
previous year					4 721	
change %					-0,6 %	
DVD-Video					64 656	
previous year					87 392	
change %					-26,0 %	
Other music video product					4 636	
					1 864	
TOTAL MUSIC VIDEO					73 987	790 541
previous year					93 977	828 942
change %					-21,3 %	-4,6 %
TOTAL PHYSICAL SALES	19 130 644		7 636 780		3 737 737	26 767 424
previous year	21 172 949		9 459 663		4 747 912	30 632 612
Index	90,4 %		80,7 %		78,7 %	87,4 %
Ordinary members						24 786 467
Export Baltia (+Sweden)						1 800 996
Classical share of audio + music video sales			Total		euro	% euro
Classical sales					941 453	3,5 %