

<b>CUMULATIVE SALES</b>						
<b>January-November 2011</b>						
	<b>National</b>		<b>International</b>		<b>Total</b>	
		eur		eur	packages	eur
<b>Singles</b>					41 135	
previous year					73 970	
change %					-44,4 %	
<b>Vinyl</b>					48 000	
previous year					26 182	
change %					83,3 %	
<b>Cassette</b>					716	
previous year					12	
change %					5866,7 %	
<b>CD</b>					4 179 025	
previous year					4 664 688	
change %					-10,4 %	
<b>Mini Disc</b>					0	
previous year					0	
change %					0,0 %	
<b>DVD-Audio</b>					223	
previous year					391	
change %					-43,0 %	
<b>SACD</b>					0	
previous year					4 935	
change %					-100,0 %	
<b>Other audio product</b>					6 242	
					78	
<b>TOTAL AUDIO</b>					<b>4 275 341</b>	<b>28 782 558</b>
previous year					4 770 256	30 192 456
change %					-10,4 %	-4,7 %
<b>Blu-ray</b>					4 943	
previous year					0	
change %					0,0 %	
<b>DVD-Video</b>					91 860	
previous year					280 109	
change %					-67,2 %	
<b>Other music video product</b>					10 512	
<b>TOTAL MUSIC VIDEO</b>					<b>107 315</b>	<b>953 687</b>
previous year					280 109	2 401 871
change %					-61,7 %	-60,3 %
<b>TOTAL PHYSICAL SALES</b>	<b>20 362 997</b>		<b>9 373 248</b>		<b>4 382 656</b>	<b>29 736 245</b>
previous year	20 464 893		12 129 434		5 050 365	32 594 327
Index	99,5 %		77,3 %		86,8 %	91,2 %
Ordinary members						<b>27 306 028</b>
Export Baltia (+Sweden)						1 124 913
<b>Classical share of audio + music video sales</b>			Total		euro	% euro
Classical sales					1 629 315	5,5 %