

<b>PHYSICAL SALES</b>						
<b>January-May 2013</b>						
	<b>National</b>		<b>International</b>		<b>Total</b>	
		eur		eur	packages	eur
<b>Singles</b>					8 120	
previous year					29 635	
change %					-72,6 %	
<b>Vinyl</b>					28 526	
previous year					18 254	
change %					56,3 %	
<b>Cassette</b>					0	
previous year					0	
change %					0,0 %	
<b>CD</b>					1 030 849	
previous year					1 678 340	
change %					-38,6 %	
<b>Mini Disc</b>					0	
previous year					0	
change %					0,0 %	
<b>DVD-Audio</b>					0	
previous year					0	
change %					0,0 %	
<b>SACD</b>					0	
previous year					0	
change %					0,0 %	
<b>Other audio product</b>					419	
					20	
<b>TOTAL AUDIO</b>					<b>1 067 914</b>	<b>7 779 835</b>
previous year					1 726 249	10 054 985
change %					-38,1 %	-22,6 %
<b>Blueray</b>					1 000	
previous year					1 566	
change %					-36,1 %	
<b>DVD-Video</b>					35 271	
previous year					41 105	
change %					-14,2 %	
<b>Other music video product</b>					1 095	
					1 035	
<b>TOTAL MUSIC VIDEO</b>					<b>37 366</b>	<b>370 180</b>
previous year					43 706	348 158
change %					-14,5 %	6,3 %
<b>TOTAL PHYSICAL SALES</b>	<b>5 375 981</b>		<b>2 774 034</b>		<b>1 105 280</b>	<b>8 150 015</b>
previous year	6 630 299		3 780 104		1 769 955	10 410 403
Index	81,1 %		73,4 %		62,4 %	78,3 %
Ordinary members						<b>7 139 083</b>
Export Baltia (+Sweden)						468 259
<b>Classical share of audio + music video sales</b>			Total		euro	% euro
Classical sales					328 892	4,0 %