

CUMULATIVE SALES						
January-May 2012						
	National		International		Total	
		eur		eur	packages	eur
Singles					29 635	
previous year					7 097	
change %					317,6 %	
Vinyl					18 254	
previous year					32 666	
change %					-44,1 %	
Cassette					0	
previous year					0	
change %					0,0 %	
CD					1 678 340	
previous year					1 948 061	
change %					-13,8 %	
Mini Disc					0	
previous year					0	
change %					0,0 %	
DVD-Audio					0	
previous year					0	
change %					0,0 %	
SACD					0	
previous year					0	
change %					0,0 %	
Other audio product					2 875	
					448	
TOTAL AUDIO					1 729 104	10 097 539
previous year					1 988 272	11 638 210
change %					-13,0 %	-13,2 %
Blu-ray					1 566	
previous year					2 575	
change %					-39,2 %	
DVD-Video					38 250	
previous year					49 905	
change %					-23,4 %	
Other music video product					1 035	
					8 316	
TOTAL MUSIC VIDEO					40 851	312 864
previous year					60 796	448 598
change %					-32,8 %	-30,3 %
TOTAL PHYSICAL SALES	6 630 299		3 780 104		1 769 955	10 410 403
previous year	8 235 930		3 921 080		2 049 068	12 157 010
Index	80,5 %		96,4 %		86,4 %	85,6 %
Ordinary members						9 507 923
Export Baltia (+Sweden)						747 262
Classical share of audio + music video sales			Total		euro	% euro
Classical sales					486 222	4,7 %