

CUMULATIVE SALES						
December 2013						
	National		International		Total	
		euro		euro	packages	euro
TOTAL AUDIO					439 458	2 774 782
previous year					619 867	4 047 845
change %					-29,1 %	-31,5 %
TOTAL MUSIC VIDEO					7 636	97 103
previous year					9 851	105 319
change %					-22,5 %	-7,8 %
TOTAL PHYSICAL SALES	2 092 417		779 468		447 094	2 871 885
previous year	3 343 743		810 038		629 718	4 153 781
Index	62,6 %		96,2 %		71,0 %	69,1 %
						euro
TOTAL DIGITAL SALES						1 372 226
previous year						1 172 634
change %						17,0 %
						euro
TOTAL SALES						4 244 111
previous year						5 326 415
index						79,7 %
Digital sales share of the total sales			Total		% euro	32,33 %