

<b>CUMULATIVE SALES</b>						
<b>November 2011</b>						
	<b>National</b>		<b>International</b>		<b>Total</b>	
		euro		euro	packages	euro
<b>TOTAL AUDIO</b>					<b>530 168</b>	<b>4 560 374</b>
previous year					580 909	4 382 201
change %					-8,7 %	4,1 %
<b>TOTAL MUSIC VIDEO</b>					<b>14 465</b>	<b>147 127</b>
previous year					28 423	312 994
change %					-49,1 %	-53,0 %
<b>TOTAL PHYSICAL SALES</b>	<b>3 317 117</b>		<b>1 390 384</b>		<b>544 633</b>	<b>4 707 501</b>
previous year	3 117 647		1 577 548		609 332	4 695 195
Index	106,4 %		88,1 %		89,4 %	100,3 %
						euro
<b>TOTAL DIGITAL SALES</b>						<b>753 155</b>
previous year						940 242
change %						-19,9 %
						euro
<b>TOTAL SALES</b>						<b>5 460 656</b>
previous year						5 635 437
index						96,9 %
<b>Digital sales share of the total sales</b>				Total	% euro	<b>13,79 %</b>