

| <b>CUMULATIVE SALES</b>                       |                  |      |                      |              |                  |                   |
|---|------------------|------|----------------------|--------------|------------------|-------------------|
| <b>January-December 2015</b>                  |                  |      |                      |              |                  |                   |
|   | <b>National</b>  |      | <b>International</b> |              | <b>Total</b>     |                   |
|   |                  | euro |                      | euro         | packages         | euro              |
| <b>TOTAL AUDIO</b>                            |                  |      |                      |              | <b>1 608 534</b> | <b>12 953 066</b> |
| previous year                                 |                  |      |                      |              | 2 690 250        | 16 780 941        |
| change %                                      |                  |      |                      |              | -40,2 %          | -22,8 %           |
| <b>TOTAL MUSIC VIDEO</b>                      |                  |      |                      |              | <b>32 329</b>    | <b>353 909</b>    |
| previous year                                 |                  |      |                      |              | 104 079          | 762 607           |
| change %                                      |                  |      |                      |              | -68,9 %          | -53,6 %           |
| <b>TOTAL PHYSICAL SALES</b>                   | <b>8 824 791</b> |      | <b>4 482 184</b>     |              | <b>1 640 863</b> | <b>13 306 975</b> |
| previous year                                 | 11 846 542       |      | 5 713 099            |              | 2 794 329        | 17 559 641        |
| Index   | 74,5 %           |      | 78,5 %               |              | 58,7 %           | 75,8 %            |
|   |                  |      |                      |              |                  | euro              |
| <b>TOTAL DIGITAL SALES</b>                    |                  |      |                      |              |                  | <b>22 790 648</b> |
| previous year                                 |                  |      |                      |              |                  | 18 325 556        |
| change %                                      |                  |      |                      |              |                  | 24,4 %            |
|   |                  |      |                      |              |                  | euro              |
| <b>TOTAL SALES</b>                            |                  |      |                      |              |                  | <b>36 097 623</b> |
| previous year                                 |                  |      |                      |              |                  | 35 885 197        |
| index   |                  |      |                      |              |                  | 100,6 %           |
| <b>Digital sales share of the total sales</b> |                  |      |                      | <b>Total</b> | <b>% euro</b>    | <b>63,14 %</b>    |